

## Mary Kate Dodgson, Ph.D., CPA

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Lehigh University  
College of Business  
Department of Accounting  
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### EDUCATION

#### University of Massachusetts Amherst

- Doctor of Philosophy, Management, May 2017

#### Lehigh University

- Bachelor of Science, Accounting, May 2008

### ACADEMIC APPOINTMENTS AND PROFESSIONAL EXPERIENCE

- Associate Professor, Lehigh University, 2023 to present
- Assistant Professor, Northeastern University, 2017 to 2023
- Teaching/Research Assistant, University of Massachusetts Amherst, 2012-2017
- Finance/Accounting Analyst, Tory Burch, LLC., New York, NY, 2011-2012
- Senior Associate, PricewaterhouseCoopers, LLP., New York, NY, 2008-2011

### RESEARCH

#### Primary Research Interests

- Behavioral research in accounting using experimental and qualitative approaches, with specific interests in auditor-client relationships

#### Dissertation

- “Navigating the Auditor-Client Relationship During Sensitive Events: Insight on Audit Firm Practices and an Experimental Study”  
Chris Agoglia and Bradley Bennett, Co-chairs      Final Defense: March 1, 2017

#### Publications and acceptances (continued on next page):

- Dodgson, M. K., C. P. Agoglia, and G. B. Bennett. 2023. The Effect of Negative Expectancy Violations and Relational Familiarity on Client Managers’ Negotiation Positions. *The Accounting Review*, forthcoming.
- Dodgson, M. K., C. P. Agoglia, G. B. Bennett, and J. Cohen. 2020. Managing the Auditor-Client Relationship Through Audit Partner Rotations: The Experiences of Audit Firm Partners. *The Accounting Review*, 95 (2): 89-111.
  - One of two papers from Mary Kate’s dissertation at University of Massachusetts Amherst jointly selected as a recipient of the ABO Outstanding Doctoral Dissertation Award, October 2018

### **Publications and acceptances cont.:**

- Aghazadeh, S., M. K. Dodgson, Y. J. Kang, and M. Peytcheva. 2021. Revealing Oz: Institutional Work Shaping Auditors' National Office Consultations. *Contemporary Accounting Research*, 38 (2): 974-1008.
  - Recipient of the Best Paper Award, AAA Audit Midyear Meeting, January 2019
- Dodgson, M. K., C. P. Agoglia, and G. B. Bennett. 2021. The Influence of "Relationship" Partners on Client Managers' Negotiation Positions. *Accounting, Organizations and Society*.
  - One of two papers from Mary Kate's dissertation at University of Massachusetts Amherst jointly selected as a recipient of the ABO Outstanding Doctoral Dissertation Award, October 2018
- Dodgson, M. K., and A. Trotman. 2022. Lessons Learned: Challenges When Conducting Interview-based Research in Auditing and Methods of Coping. *Auditing, a Journal of Practice & Theory*, 41 (1): 101-113.
- With S. Aghazadeh, M. Peytcheva, and Y. J. Kang. 2023. Knowledge Creation and Transfer in the Context of National Office Consultations: Experiences of Audit Firm Partners. *Auditing: A Journal of Practice & Theory*, forthcoming.

### **Working Papers**

- Saiewitz, A., M. K. Dodgson, and M. Doxey. *Examining the Impact of Audit Firms' Use of Skepticism Feedback in Auditor Training*.
  - *Revise & Resubmit at Accounting Horizons*

### **Work in Progress**

- With J. McCallen, D. Sunderland, and A. Trotman. *How Audit Firms Connect Quality Events to Learning and Behavioral Change: The Experiences of Audit Firm Partners*. (Interviewing phase)
- With J. Buchanan and A. Saiewitz. *Auditor-Client Interactions*. (Interviewing phase)
- With D. Piercey and J. Buchanan. *Mediation and Visual Fit in Audit Experimentation*. (Experimental design phase)

## TEACHING

### Primary Teaching Interests:

- Auditing
- Financial Accounting

### Courses Taught:

Fundamentals of Auditing (senior undergraduate course):

- Northeastern University, Fall 2021, 2022
- University of Massachusetts Amherst, Fall 2015, Spring 2017

Introduction to Financial Accounting (introductory undergraduate financial reporting)

- Northeastern University, Fall 2020, 2019, 2018, 2017

Intermediate Financial Accounting I

- University of Massachusetts Amherst, Fall 2014

Introduction to Accounting II (introductory undergraduate managerial accounting)

- University of Massachusetts Amherst, Spring 2013, 2014, 2015

### Masters-Level Teaching Assistance

*University of Massachusetts Amherst, Isenberg School of Management*

- School of Management 797, Advanced Auditing
  - Summer 2015, Professor Bradley Bennett

### PhD-Level Teaching (Single class within a Course)

*University of Massachusetts Amherst, Isenberg School of Management*

- Taught a “Qualitative Research” Seminar for Chris Agoglia’s Behavioral Research Course (2<sup>nd</sup> and 3<sup>rd</sup> year Ph.D. students) on September 29, 2021.

## AWARDS & RECOGNITION

- Tenney Faculty Fellowship, D’Amore-McKim School of Business at Northeastern University, 2022-2023
- Dodgson, Agoglia, and Bennett (2020 – TAR) selected as the Accounting Group nomination (and while not selected, a DMSB finalist) for the Northeastern University “Ronald Copeland Best Paper Award”
- Selected as a co-recipient of the Harold A. Mock Professorship, 2020-2022
- Recipient of the Auditing: A Journal of Practice & Theory (AJPT) Service Award, 2020
- Mark L. and Karen D. Vachon Faculty Fellowship, 2019-2020
- Recipient of the Best Paper Award for “Revealing Oz: Audit firm partner’s experiences with national office consultations”, AAA Audit Midyear Meeting, January 2019
- Recipient of the ABO Outstanding Doctoral Dissertation Award, October 2018
- Isenberg School of Management Outstanding Doctoral Student Teaching Award, April 2016
- Arthur H. Carter Graduate Student Teaching Award Recipient, April 2016
- AAA Deloitte J. Michael Cook Doctoral Consortium Fellow, June 2015
- Graduate School Dissertation Grant, December 2015

- Arthur H. Carter Graduate Student Research Award Recipient, April 2015
- Arthur H. Carter Graduate Student Scholarship Recipient, April 2014
- AICPA Accounting Doctoral Scholar (ADS), 2012-2016

## CONFERENCES AND INVITED PRESENTATIONS

- “Managing the Auditor-Client Relationship Through Audit Partner Rotations: The Experiences of Audit Firm Partners” (with Christopher Agoglia, Bradley Bennett, and Jeffrey Cohen)
  - 23<sup>rd</sup> Annual International Symposium on Audit Research (ISAR), Sydney, Australia, June 16, 2017
  - AAA Audit Midyear Meeting, Orlando, FL, January 13, 2017
- “The Effect of Expectancy Violations and Audit Partner Tenure on Client Managers’ Negotiation Positions” (with Christopher Agoglia and Bradley Bennett)
  - Lehigh University. September 30, 2022
  - 23<sup>rd</sup> Annual International Symposium on Audit Research (ISAR), Sydney, Australia, June 17, 2017\*
  - Georgia Institute of Technology. March 17, 2017\*
  - AAA Audit Midyear Meeting, Orlando, FL, January 2017\*
  - University of Wisconsin-Madison. October 28, 2016\*
- “The Influence of ‘Relationship’ Partners on Client Managers’ Negotiation Positions” (with Christopher Agoglia and Bradley Bennett)
  - 24<sup>th</sup> Annual International Symposium on Audit Research (ISAR), Maastricht, Netherlands, June 8, 2018
  - AAA Audit Midyear Meeting, Portland, OR, January 2018
  - Accounting, Behavior and Organization Section Research Conference, Pittsburgh, PA. October 2017
  - Northeastern University. December 8, 2016
  - AAA Accounting PhD Rookie Recruiting & Research Camp, Miami, FL. December 2016.
  - The University of Alabama. November 28, 2016
- “Examining the Impact of Audit Firms’ Use of Skepticism Feedback in Auditor Training” (with Marcus Doxey and Aaron Saiewitz)
  - AAA Audit Midyear Meeting, Portland, OR, January 2018\*
  - Accounting, Behavior and Organization Section Research Conference, Pittsburgh, PA. October 2017\*
  - University of Nevada, Las Vegas. September 2017\*
  - University of Central Florida. December 2017\*

- “Revealing Oz: Institutional Work Shaping Auditors’ National Office Consultations”
  - Queens University, November 1, 2019
  - Case Western Reserve University, October 2019\*
  - 25<sup>th</sup> Annual International Symposium on Audit Research (ISAR), Boston, MA, June 8, 2019
  - Cornell University, March 11, 2019
  - AAA Audit Midyear Meeting, Nashville, TN, January 2019\*\*
  - Accounting, Behavior and Organization Section Research Conference, Phoenix, AZ. October 2018
  - Northeastern University. April 2018

\* Presented by coauthor

\*\*Recipient of the 2019 AAA Audit Midyear “Best Paper Award”

### **Discussant**

- AAA ABO Research Conference, 2015

### **Moderator**

- “Quality in Qualitative Research” Panel Session, AAA Annual Meeting, 2018

### **Reviewer for Refereed Conferences**

- AAA Audit Midyear Meeting, 2021
- AAA Audit Midyear Meeting, 2020
- AAA Annual Meeting, 2019
- AAA Audit Midyear Meeting, 2019
- AAA ABO Research Conference, 2018
- AAA ABO Research Conference, 2017
- AAA Midwest Region Meeting, 2017
- AAA Annual Meeting, 2017
- AAA Audit Midyear Meeting, 2017
- AAA ABO Research Conference, 2016
- AAA Annual Meeting, 2015
- AAA Audit Midyear Meeting, 2016
- AAA ABO Research Conference, 2015
- AAA Northeast Regional Meeting, 2014, 2015

### **Conference Participation**

- East Coast Behavioral Accounting Workshop Series, 2020 through present
- AAA ABO Research Conference, 2019
- 25<sup>th</sup> Annual International Symposium on Audit Research (ISAR), 2019
- AAA Audit Midyear Meeting, 2019
- AAA ABO Research Conference, 2018
- AAA Annual Meeting, 2018
- 24<sup>th</sup> Annual International Symposium on Audit Research (ISAR), 2018
- AAA/EY New Faculty Consortium, 2018

- AAA Audit Midyear Meeting, 2018
- AAA ABO Research Conference, 2017
- 23<sup>rd</sup> Annual International Symposium on Audit Research (ISAR), 2017
- AAA Audit Midyear Meeting, 2017
- AAA Accounting PhD Rookie Recruiting and Research Camp, 2016
- 22<sup>nd</sup> University of Illinois Audit Symposium & Doctoral Consortium, 2016
- AAA Annual Meeting, 2016
- AAA ABO Research Conference, 2016
- AAA Audit Midyear Meeting, 2016
- AAA ABO Research Conference & Doctoral Consortium, 2015
- AAA Deloitte/J. Michael Cook Doctoral Consortium, 2015
- AAA Audit Midyear Meeting & Doctoral Consortium, 2015 (assisted Chris Agoglia in coordinating the doctoral consortium)
- AAA ABO Research Conference, 2014

### **OTHER PROFESSIONAL SERVICE**

- Editorial Board, *Contemporary Accounting Research (CAR)* (during Editor-in-Chief Partha Mohanram's three-year term beginning January 1, 2023)
- Editorial Board, *Contemporary Accounting Research (CAR)* (during Editor-in-Chief Alan Webb's May 1, 2020 to December 31, 2022 term) – joined in Spring 2021
- Editorial Board, *Auditing: A Journal of Practice and Theory (AJPT)* (during Senior Editor Mike Wilkins' three-year term: 2023 to 2026)
- Editorial Board, *Auditing: A Journal of Practice and Theory (AJPT)* (during Senior Editor Jayanthi Krishnan's three-year term: 2020 to 2023)
- Editorial Board, *Auditing: A Journal of Practice and Theory (AJPT)* (during Chris Agoglia's three-year term: 2017 to 2020)
- Ad Hoc Reviewer, *The Accounting Review*
- Ad Hoc Reviewer, *Accounting, Organizations and Society*
- Ad Hoc Reviewer, *Behavioral Research in Accounting*

### **University Specific Service**

#### *Northeastern University – University Service*

- *D'Amore-McKim School of Business Women's Faculty Lunch Organizer, Fall 2019 to Spring 2022*
- *D'Amore-McKim School of Business MS/MBA commencement, August 2018*
- *Full undergraduate commencement marshal, May 2018*
- *D'Amore-McKim School of Business MS/MBA commencement, September 2017*

#### *Northeastern University – Accounting Group Service*

- *Recruiting Committee, Fall 2018 to Spring 2019, Fall 2020 to Spring 2021, Fall 2022 to Spring 2023*
- *Workshop Planning Committee, Fall 2019 to Spring 2020, Fall 2021 to Spring 2023*

- *45-minute presentation on behalf of the accounting group for BUSN1102 First-Year Students, Fall 2018, Spring 2019, Spring 2021*

*University of Massachusetts Amherst*

- Isenberg School of Management Doctoral Student Representative to PhD Policy Committee, 2013-2016

### **PROFESSIONAL ACTIVITIES**

- Certified Public Accountant, State of New York (License #: 103961)
- Member, American Accounting Association