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EDUCATION

2004 - 2009	Ph.D. in Economics, University of Pittsburgh
	• Dissertation: Essays on Strategic Information Transmission
	• Advisor: Andreas Blume
1999 - 2000	Master of Economics, The University of Hong Kong
1994-1997	Bachelor of Business Adminstration in Economics,
	The Hong Kong University of Science and Technology

ACADEMIC APPOINTMENTS

2017 - Present	Associate Professor of Economics, College of Business, Lehigh University
2023 - 2024	Visiting Associate Professor, Department of Economics,
	The Hong Kong University of Science and Technology
2009 - 2017	Assistant Professor of Economics, College of Business, Lehigh University

PEER-REVIEWED PUBLICATIONS

- [1] "Mediated Talk: An Experiment," Journal of Economic Theory, 2023, 208: 105593. (with Andreas Blume and Wooyoung Lim)
- [2] "Preferences vs. Strategic Thinking: An Investigation of the Causes of Overcommunication," Games and Economic Behavior, 2022, 136: 92–116. (with Jonathan Lafky and Wooyoung Lim)
- [3] "Strategic Information Transmission: A Survey of Experiments and Theoretical Foundations," Forthcoming in C. Monica Capra, Rachel Croson, Mary Rigdon, and Tanya Rosenblat (eds), *Handbook of Experimental Game Theory*, Cheltenham, UK/Northampton, MA, USA: Edward Elgar Publishing, 2020. (with Andreas Blume and Wooyoung Lim)
- [4] "Confirmatory Bias in Health Decisions: Evidence from the MMR-Autism Controversy," *Journal of Health Economics*, 2020, 70: 102284. [with Mengeen Qian (first author) and Shin-Yi Chou]
- [5] "Eliciting Private Information with Noise: The Case of Randomized Response," *Games and Economic Behavior*, 2019, 113: 356–380. (with Andreas Blume and Wooyoung Lim)
- [6] "The Informational Theory of Legislative Committees: An Experimental Analysis," *American Political Science Review*, 2019, 113: 55–76. (with Marco Battaglini, Wooyoung Lim, and Joseph Tao-yi Wang)
- [7] "Meaning and Credibility in Experimental Cheap-Talk Games," *Quantitative Economics*, 2018, 9: 1453–1487. (with Wooyoung Lim)

- [8] "Coordination via Correlation: An Experimental Study," *Economic Theory*, 2017, 64: 265–304. (with John Duffy and Wooyoung Lim)
- [9] "An Experimental Analysis of Multidimensional Cheap Talk," Games and Economic Behavior, 2015, 91: 114–144. (with Wooyoung Lim and Joseph Tao-yi Wang)
- [10] "Expert Advice for Amateurs," Journal of Economic Behavior & Organization, 2014, 103: 1–16.
- [11] "Authority and Communication in the Laboratory," Games and Economic Behavior, 2012, 74: 541–560. (with Wooyoung Lim)

WORKING PAPERS

- [1] "Shuffling as a Sales Tactic: An Experimental Study of Selling Expert Advice" [with Qichao Shi (first author) and James Dearden] [second-round revision at *Management Science*]
- [2] "Competitive Disclosure of Multiple Product Attributes" (with James Dearden, David Goldbaum, and Qichao Shi)

CONFERENCES AND SEMINARS

- "Acquisition and Utilization of Information in Social Networks"
 - ♦ The 2023 Asia-Pacific Economic Science Association Meeting, Seoul, June, 2023
- "A Glance at Experimental Economics with a Lens on Strategic Communication Experiments"
 - Invited Lecture, Communication and Persuasion Workshop, Waseda University, March, 2023
- "Mediated Talk: An Experiment"
 - (Alternative Presentation Title: "Communication Design: An Experiment")
 - Waseda University, March, 2023; University of Central Florida, November, 2018; The 2017 European Meeting of the Economic Science Association, Vienna, September, 2017
- "Preferences vs. Strategic Thinking: An Investigation of the Causes of Overcommunication"
 - Online Seminar Co-Organized by Hong Kong Baptist University and National Taiwan University, May, 2020
- "Meaning and Credibility in Experimental Cheap-Talk Games"
 (Alternative Presentation Title: "Meaning, Its Evolution, and Credibility in Experimental Cheap-Talk Games")
 - The 2017 Asian Meeting of the Econometric Society, Hong Kong, June, 2017; The 2016 Asian Meeting of the Econometric Society, Kyoto, August, 2016; The 2016 China Meeting of the Econometric Society, Chengdu, June, 2016; The 26th International Conference on Game Theory, NY, July, 2015; The 2nd Haverford Meeting on Behavioral and Experimental Economics, PA, June, 2014
- "Coordination via Correlation: An Experimental Study"
 - ♦ The Hong Kong University of Science and Technology, January, 2016.

- "The Informational Theory of Legislative Committees: An Experimental Analysis"
 - ⋄ The 12th International Conference of the Western Economic Association, Singapore, January, 2016; The 3rd Haverford Meeting on Behavioral and Experimental Economics, PA, October, 2015
- "Eliciting Private Information with Noise: The Case of Randomized Response"

 (Alternative Presentation Title: "A Game Theoretic Approach to Randomized Response: Theory and Experiments")
 - The 2014 China Meeting of the Econometric Society, Xiamen, June, 2014; Manhattan College, April, 2014; The 1st Haverford Meeting on Behavioral and Experimental Economics, PA, August, 2013; The 24th International Conference on Game Theory, NY, July, 2013; The 2013 Annual Conference of the Canadian Economics Association, Montreal, May, 2013; Indiana University-Purdue University Indianapolis, February, 2013; Midwest Economic Theory Conference, MO, October, 2012; The 2012 International Economic Science Association Conference, NY, June, 2012; Lehigh University (Psychology), March, 2012; Rutgers University, March, 2012
- "An Experimental Analysis of Multidimensional Cheap Talk"
 (Alternative Presentation Title: "Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk")
 - Midwest Economic Theory Conference, TN, November, 2011; Rutgers University, October 2011; The
 22nd International Conference on Game Theory, NY, July, 2011
- "Authority and Communication in the Laboratory"
 - Virginia Tech, April, 2011; The 2010 North American Economic Science Association Conference, AZ,
 November, 2010; The 21st International Conference on Game Theory, NY, July, 2010
- "Expert Advice for Amateurs"

(Alternative Presentation Title: "Expert Advice and Amateur Interpretations")

- Midwest Economic Theory Conference, OH, October, 2008; The 3rd World Congress of the Game Theory Society, IL, July, 2008
- "Contest Architecture with Performance Revelation"
 - ♦ The 17th International Conference on Game Theory, NY, July, 2006

PH.D. ADVISING

- Bingjin Xue, Committee Member, Graduation: 2023, First Position: Assistant Professor (Tenure Track), University of New Hampshire
- Yizhao Wang, Committee Member, Graduation: 2023, First Position: Visiting Assistant Professor, St. Lawrence University
- Qichao Shi, Committee Member, Graduation: 2019, First Position: Assistant Professor (Tenure Track), Southwestern University of Finance and Economics
- Xuan Li, Committee Member, Graduation: 2019, First Position: Principal Quantitative Associate, Capital One

COURSES TAUGHT

- Microeconomic Theory I (Ph.D.)
- Microeconomic Theory II (Ph.D.)
- Managerial Economics (M.B.A. and M.S. in Management)
- Game Theory
- Experimental and Behavioral Economics
- Intermediate Microeconomics
- Intermediate Macroeconomics
- Introduction to Microeconomics
- Introduction to Macroeconomics

SELECTED UNIVERSITY SERVICE

2019 - Present	Liaison, Lehigh University-Shanghai University of Finance and
	Economics Collaborative Master's Program (College)
2019-2023	Director, Ph.D. Program (College)
2017-2019	Director, Undergraduate Program (Department)
2015 - 2018	Committee Member, Library Users Committee (University)
2014-2018	Organizer, Research Seminars (Department)
2012 - 2016	Committee Member, Graduate and Research Committee (University)

PROFESSIONAL SERVICE

Associate Editor	International Journal of Economic Theory (Since 2021)
Referee for	Econometrica, Economic Theory Bulletin, Economics Letters,
	Experimental Economics, Games and Economic Behavior, International
	Economic Review, Journal of Behavioral and Experimental Economics,
	Journal of Economic Behavior & Organization, Journal of Economic Theory,
	Journal of Economics & Management Strategy, Journal of Industrial
	Organization Education, Journal of the European Economic Association,
	Management Science, Quantitative Economics, Review of Economic Design,
	Southern Economic Journal, Taiwan Economic Review
Reviewer for	Research Grant Council of Hong Kong

Research Council of Canada

Curriculum Vitae: Ernest Lai, June, 2023