

Department of Economics
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EDUCATION

- 2004 – 2009 Ph.D. in Economics, University of Pittsburgh
- Dissertation: Essays on Strategic Information Transmission
 - Advisor: Andreas Blume
- 1999 – 2000 Master of Economics, The University of Hong Kong
- 1994 – 1997 Bachelor of Business Administration in Economics,
The Hong Kong University of Science and Technology

ACADEMIC APPOINTMENTS

- 2017 – Present Associate Professor, Department of Economics, Lehigh University
- 2009 – 2017 Assistant Professor, Department of Economics, Lehigh University
- 2005 – 2009 Teaching Fellow, Department of Economics, University of Pittsburgh
- 2006 – 2007 Graduate Student Researcher, Department of Economics,
University of Pittsburgh
- 1995 – 1997 Student Research Assistant, Department of Economics,
The Hong Kong University of Science and Technology

RESEARCH AND TEACHING INTERESTS

- Research: Game Theory, Experimental Economics
- Teaching: Microeconomic Theory, Game Theory, Experimental Economics, Behavioral
Economics, Managerial Economics

PEER-REVIEWED PUBLICATIONS

- [1] “Preferences vs. Strategic Thinking: An Investigation of the Causes of Overcommunication,” *Games and Economic Behavior*, 2022, 136: 92–116. (with Jonathan Lafky and Wooyoung Lim)
- [2] “Strategic Information Transmission: A Survey of Experiments and Theoretical Foundations,” Forthcoming in C. Monica Capra, Rachel Croson, Mary Rigdon, and Tanya Rosenblat (eds), *Handbook of Experimental Game Theory*, Cheltenham, UK/Northampton, MA, USA: Edward Elgar Publishing, 2020. (with Andreas Blume and Wooyoung Lim)
- [3] “Confirmatory Bias in Health Decisions: Evidence from the MMR-Autism Controversy,” *Journal of Health Economics*, 2020, 70: 102284. [with Mengcen Qian (first author) and Shin-Yi Chou]
- [4] “Eliciting Private Information with Noise: The Case of Randomized Response,” *Games and Economic Behavior*, 2019, 113: 356–380. (with Andreas Blume and Wooyoung Lim)

- [5] “The Informational Theory of Legislative Committees: An Experimental Analysis,” *American Political Science Review*, 2019, 113: 55–76. (with Marco Battaglini, Wooyoung Lim, and Joseph Tao-yi Wang)
- [6] “Meaning and Credibility in Experimental Cheap-Talk Games,” *Quantitative Economics*, 2018, 9: 1453–1487. (with Wooyoung Lim)
- [7] “Coordination via Correlation: An Experimental Study,” *Economic Theory*, 2017, 64: 265–304. (with John Duffy and Wooyoung Lim)
- [8] “An Experimental Analysis of Multidimensional Cheap Talk,” *Games and Economic Behavior*, 2015, 91: 114–144. (with Wooyoung Lim and Joseph Tao-yi Wang)
- [9] “Expert Advice for Amateurs,” *Journal of Economic Behavior & Organization*, 2014, 103: 1–16.
- [10] “Authority and Communication in the Laboratory,” *Games and Economic Behavior*, 2012, 74: 541–560. (with Wooyoung Lim)

WORKING PAPERS

- [1] “Shuffling as a Sales Tactic: An Experimental Study of Selling Expert Advice” [with Qichao Shi (first author) and James Dearden] [resubmitted to *Management Science*]
- [2] “Mediated Talk: An Experiment” (with Andreas Blume and Wooyoung Lim) [revision requested by *Journal of Economic Theory*]
- [3] “Competitive Disclosure of Multiple Product Attributes” (with James Dearden, David Goldbaum, and Qichao Shi)

CONFERENCES AND SEMINARS

- “Preferences vs. Strategic Thinking: An Investigation of the Causes of Overcommunication”
 - ◊ Online Seminar Co-Organized by Hong Kong Baptist University and National Taiwan University, May, 2020
- “Mediated Talk: An Experiment”
 - (Alternative Presentation Title: “Communication Design: An Experiment”)
 - ◊ University of Central Florida, November, 2018; The 2017 European Meeting of the Economic Science Association, Vienna, September, 2017
- “Meaning and Credibility in Experimental Cheap-Talk Games”
 - (Alternative Presentation Title: “Meaning, Its Evolution, and Credibility in Experimental Cheap-Talk Games”)
 - ◊ The 2017 Asian Meeting of the Econometric Society, Hong Kong, June, 2017; The 2016 Asian Meeting of the Econometric Society, Kyoto, August, 2016; The 2016 China Meeting of the Econometric Society, Chengdu, June, 2016; The 26th International Conference on Game Theory, NY, July, 2015; The 2nd Haverford Meeting on Behavioral and Experimental Economics, PA, June, 2014
- “Coordination via Correlation: An Experimental Study”
 - ◊ The Hong Kong University of Science and Technology, January, 2016.

- “The Informational Theory of Legislative Committees: An Experimental Analysis”
 - ◇ The 12th International Conference of the Western Economic Association International, Singapore, January, 2016; The 3rd Haverford Meeting on Behavioral and Experimental Economics, PA, October, 2015
- “Eliciting Private Information with Noise: The Case of Randomized Response”

(Alternative Presentation Title: “A Game Theoretic Approach to Randomized Response: Theory and Experiments”)

 - ◇ The 2014 China Meeting of the Econometric Society, Xiamen, June, 2014; Manhattan College, April, 2014; The 1st Haverford Meeting on Behavioral and Experimental Economics, PA, August, 2013; The 24th International Conference on Game Theory, NY, July, 2013; The 2013 Annual Conference of the Canadian Economics Association, Montreal, May, 2013; Indiana University–Purdue University Indianapolis, February, 2013; Midwest Economic Theory Conference, MO, October, 2012; The 2012 International Economic Science Association Conference, NY, June, 2012; Lehigh University (Psychology), March, 2012; Rutgers University, March, 2012
- “An Experimental Analysis of Multidimensional Cheap Talk”

(Alternative Presentation Title: “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk”)

 - ◇ Midwest Economic Theory Conference, TN, November, 2011; Rutgers University, October 2011; The 22nd International Conference on Game Theory, NY, July, 2011
- “Authority and Communication in the Laboratory”
 - ◇ Virginia Tech, April, 2011; The 2010 North American Economic Science Association Conference, AZ, November, 2010; The 21st International Conference on Game Theory, NY, July, 2010
- “Expert Advice for Amateurs”

(Alternative Presentation Title: “Expert Advice and Amateur Interpretations”)

 - ◇ Midwest Economic Theory Conference, OH, October, 2008; The 3rd World Congress of the Game Theory Society, IL, July, 2008
- “Contest Architecture with Performance Revelation”
 - ◇ The 17th International Conference on Game Theory, NY, July, 2006

PH.D. ADVISING

- Qichao Shi, Committee Member, Graduation: 2019, First Position: Assistant Professor (Tenure Track), Southwestern University of Finance and Economics
- Xuan Li, Committee Member, Graduation: 2019, First Position: Principal Quantitative Associate, Capital One

TEACHING

- Lehigh University
 - ◇ Microeconomic Theory I (Ph.D.)
 - ◇ Microeconomic Theory II (Ph.D.)
 - ◇ Managerial Economics (M.B.A.)

- ◇ Game Theory
- ◇ Experimental and Behavioral Economics
- ◇ Intermediate Microeconomics
- University of Pittsburgh
 - ◇ Intermediate Macroeconomics
 - ◇ Introduction to Microeconomics

HONORS AND GRANTS

2018 – 2020	Class of 1961 Professorship
Fall 2017	Faculty Research Grant, Lehigh University (Proposal: “University Rankings: Offering and Biasing Expert Advice”)
Spring 2011	Faculty Research Grant, Lehigh University (Proposal: “Eliciting Private Information through Noisy Channels: An Experimental Investigation”)
Fall 2009	Faculty Research Grant, Lehigh University (Proposal: “Authority and Communication: An Experimental Study”)

SELECTED UNIVERSITY SERVICE

2019 – Present	Director, Ph.D. Program, College of Business
2017 – 2019	Director, Undergraduate Program, Department of Economics
2015 – 2018	Committee Member, Library Users Committee
2014 – 2018	Organizer, Departmental Research Seminars
2012 – 2016	Committee Member, Graduate and Research Committee

PROFESSIONAL SERVICE

Associate Editor	<i>International Journal of Economic Theory</i> (Since 2021)
Referee for	<i>Econometrica</i> , <i>Economic Theory Bulletin</i> , <i>Economics Letters</i> , <i>Experimental Economics</i> , <i>Games and Economic Behavior</i> , <i>International Economic Review</i> , <i>Journal of Behavioral and Experimental Economics</i> , <i>Journal of Economic Behavior & Organization</i> , <i>Journal of Economic Theory</i> , <i>Journal of Economics & Management Strategy</i> , <i>Journal of Industrial Organization Education</i> , <i>Journal of the European Economic Association</i> , <i>Management Science</i> , <i>Quantitative Economics</i> , <i>Review of Economic Design</i> , <i>Southern Economic Journal</i> , <i>Taiwan Economic Review</i>
Reviewer for	Research Grant Council of Hong Kong Research Council of Canada