

# Felipe A. Araujo

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## Professional Experience

2020 - Present	Assistant Professor of Economics College of Business, Lehigh University
2012 - 2013	Economist Strategic Priorities Office, State Government of Minas Gerais, Brazil

## Education

Ph.D. in Economics, University of Pittsburgh, USA	August, 2020
M.A. in Economics, Federal University of Minas Gerais, Brazil	October, 2012
B.A. in Economics, Federal University of Juiz de Fora, Brazil	December, 2008

## Fields of Interest

Behavioral Economics, Labor Economics, Experimental Economics

## Research

### *Accepted and Published Papers*

1. *The slider task: An example of restricted inference on incentive effects* (with Erin Carbone, Lynn Conell-Price, Marli W. Dunietz, Ania Jaroszewicz, Rachel Landsman, Diego Lamé, Lise Vesterlund, Stephanie Wang, and Alistair Wilson). *Journal of the Economic Science Association*, 2(1): 1-12, 2016.
2. *The Times They Are a-Changin': Experimenting With Dynamic Adverse Selection* (with Stephanie W. Wang and Alistair J. Wilson), forthcoming in the *American Economic Journal: Microeconomics*
3. *A Reference Dependent Regret Theory* (with Yuval Erez and Pengfei Zhang), conditionally accepted at *Decision*

### *Working Papers*

1. *Unawareness and Risk Taking: The Role of Context* (with Evan Piermont), submitted
2. *Selection Bias and the Returns to Public-Sector Employment*
3. *Preference Reversals between One-Shot and Repeated Decisions: The Case of Regret* (with Alistair J. Wilson and Alex Imas)

### *Work in Progress*

*Laws of Large Numbers and Risk Preferences*, with Alistair J. Wilson and Alex Imas  
*Gender Differences in Responsiveness to the Experimental Context*, with N. Gupta and L. Vesterlund  
*Public-Private Wage Gaps, Biased Beliefs, and Search*

## Seminar and Conference Presentations

Society of Labor Economists Conference (online)	May 2021
ESA Global Meetings (online)	October 2020
Royal Holloway University, London, United Kingdom	October 2019
BRIC Conference, Columbia University, New York City	June 2018
68° North Conference on Behavioral Economics, Svolvær, Norway	August 2017
SITE Experimental Economics, Stanford University	August 2016

## Teaching

Undergraduate & Graduate, Lehigh University	
Behavioral Economics	Summer and Fall, 2021
Undergraduate, Lehigh University	
Statistical Methods	Fall 2020, Spring 2021
Undergraduate, University of Pittsburgh	
Game Theory	Spring 2016
Intro to Microeconomics	Fall 2014, Spring 2015
Undergraduate, Federal University of Minas Gerais	
Principles of Economics	Fall 2011

## Honors and Fellowships

Lindau Nobel Laureate Meetings on Economic Sciences, Germany	2017
Social Science Doctoral Dissertation Fellowship, University of Pittsburgh	2016-2017
CNPq Fellowship for Graduate Studies, Federal University of Minas Gerais	2010-2011
1 <sup>st</sup> Prize at XIV Undergraduate Scientific Seminar, Federal University of Juiz de Fora	2008
FAPEMIG Scholarship for Research Assistants, Federal University of Juiz de Fora	2007-2008

## Refereeing

*European Economic Review, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Comparative Economics, Journal of Behavioral and Experimental Finance*

## Other Professional Activities

Seminar Coordinator, Department of Economics, Lehigh University	Fall 2020 - current
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