

**Saif Mir**  
Assistant Professor  
Lehigh University  
Decision and Technology Analytics (DATA)  
Email: sam419@lehigh.edu  
Phone: 610-758-2695

---

## ACADEMIC POSITION

---

<b>Assistant Professor, Lehigh University</b> <i>Decision and Technology Analytics (DATA)</i>	Bethlehem, Pennsylvania <i>August 2019 – Present</i>
<b>Assistant Professor, College of Charleston</b> <i>Department of Supply Chain and Information Management</i>	Charleston, South Carolina <i>August 2017 – August 2019</i>

---

## EDUCATION

---

<b>University of Arkansas, Sam M. Walton College of Business</b> <i>Doctor of Philosophy in Supply Chain</i>	Fayetteville, Arkansas <i>May 2017</i>
<b>University of Arkansas, Sam M. Walton College of Business</b> <i>Master of Business Administration</i>	Fayetteville, Arkansas <i>May 2013</i>
<b>University of Mumbai, T S Chanakya</b> <i>Bachelor of Science in Nautical Science</i>	Mumbai, India <i>May 2001</i>

---

## MANUSCRIPTS

---

Blessley, M., **Mir, S.**, Zacharia, Z., Aloysius, J. (2018) “Breaching relational obligations in a buyer supplier relationship: Feelings of violation, fairness perceptions and supplier switching.” *Industrial Marketing Management*, Vol 74, pp 215-226.

**Mir, S.**, Lu, S., Cantor, D., Hofer, C. (2018) “Content Analysis in SCM Research: Past Uses and Future Opportunities.” *International Journal of Logistics Management*, Vol 29(1), pp 152-190.

**Mir, S.**, Aloysius, J., Eckerd, S. (2017) “Understanding Supplier Switching Behavior: The Role of Psychological Contracts in a Competitive Setting.” *Journal of Supply Chain Management*, Vol 53(3), pp 3-18. – Recipient **2017 Harold E. Fearon Best Paper Award**

---

## CONFERENCE PROCEEDINGS AND PRESENTATIONS

---

Breitbach, T. (Presenter), Zacharia, Z., Hazen, B., Mir, S., How large organizations can use accelerator programs to facilitate supplier innovation. Washington DC, May, 2019

Eckerd, S, (Co-Presenter), **Mir, S.**, Paraskevas, JP (Co-Presenter), POMS, “Top management teams and sustainability performance: The role of temporal orientation. Washington DC, May, 2019

Blessley M. (Presenter), **Mir, S.**, POMS “Solving Food Insecurity: Can Supply Chain Management Bring about Time, Place and Possession Utility? Washington DC, May, 2019

Branco, M., Teixeira, R. (Co-Presenter), **Mir, S.** (Co-Presenter), Lacerda, D. CSCMP Academic Research Symposium, “Barriers to development of supply chain orientation: An evaluation in the port operations context.” Nashville, September 2018.

**Mir, S.** (Presenter), Aloysius, J. A., Hyatt, D., Decision Sciences Institute, “Messages to Promote Sustainability: Social and Personal Norms,” Washington DC, November 2017.

**Mir, S.** (Presenter), Fugate, B. Johnson, J., CSCMP Academic Research Symposium, “Persuasive communication pathway: Influencing SCM partners to work voluntarily on sustainability initiatives,” Atlanta, September 2017 – Recipient conference best paper, **E. Grosvenor Plowman Award.**

Blessley, M. (Presenter), **Mir, S.**, Zacharia, Z., Aloysius, J. A., POMS, “The role of apologies following transgressions in buyer-supplier relationships.” Seattle, May 2017.

**Mir, S.** (Presenter), Aloysius J, Fugate, B. Johnson, J. Decision Sciences Institute, “Communication and decision making in Supply Chain Sustainability.” Austin, November 2016.

Blessley, M. (Co-Presenter), **Mir, S.** (Co-Presenter), Zacharia, Z., Aloysius, J. A., CSCMP Educator’s Conference, “The role of apologies following transgressions in buyer-supplier relationships.” Kissimmee, September 2016.

Blessley, M., **Mir, S.**, Zacharia, Z. (Presenter), Aloysius, J. A., CSCMP European Research Seminar (ERS), “Transactional and relational obligations: The role of psychological contract breach on feelings of violation, fairness perceptions and supplier switching,” Vienna, May 2016.

Blessley, M. (Co-Presenter), **Mir, S.** (Co-Presenter), Zacharia, Z. Aloysius, J. A., ISM WebEx presentation, “Transactional and relational obligations: The role of psychological contract breach on feelings of violation, fairness perceptions and supplier switching,” WebEx, May 2016.

**Mir, S.** (Presenter), Hyatt, D., CSCMP Educator’s Conference, “Agency implications for organizational efficiency: The role of facilitators,” San Diego, September 2015.

Blessley, M. (Co-Presenter), **Mir, S.** (Co-Presenter), Zacharia, Z., Aloysius, J. A. CSCMP Educators Conference, “Should I stay or should I go? The role of transactional and relational psychological contract breach in supplier switching behavior,” San Diego, September 2015.

**Mir, S.** (Presenter), Aloysius, J. A., Eckerd, S. Behavioral Operations Conference, “Understanding Supplier Switching Behavior: The Role of Unspoken Obligations,” Ithaca, May 2015.

**Mir, S.** (Presenter), Aloysius, J. A., Eckerd, S., CSCMP Educators Conference, “Understanding Supplier Switching Behavior: The Role of Unspoken Obligations,” Colorado, October 2014.

### **Invited**

**Mir, S.** (Presenter) Eckerd, S., Aloysius, J, INFORMS “The Role of Psychological Distance and Construal Level on Sustainable Operations Decision Making.” Phoenix, October 2018.

**Mir, S.** (Presenter), Aloysius, J. A., Hyatt, D., POMS, “Messages to Promote Sustainability: Social and Personal Norms,” Seattle, May 2017.

---

## **TEACHING**

---

Instructor, SCM 186, Supply Chain Operations management, Lehigh University

- Fall 2019

Instructor, SCIM 373, Supply Chain Planning and Analysis, College of Charleston

- Spring 2019
- Fall 2018

Instructor, DSCI 232, Business Statistics, College of Charleston

- Fall 2018, Section 1
- Fall 2018, Section 2

Instructor, DSCI 304, Production and Operations Management, College of Charleston

- Spring 2019, Section 1
- Spring 2019, Section 2
- Spring 2018, Section 1
- Spring 2018, Section 2
- Fall 2017, Section 1
- Fall 2017, Section 2

Instructor, SCMT 3613, Supply Management, University of Arkansas

- Fall 2016
- Spring 2016

Instructor, SCMT 3443, Transportation and Distribution Management, University of Arkansas

- Fall 2015
- Fall 2014

Co-Instructor, SCMT 5693, Predictive Supply Chain Analysis, University of Arkansas

- Spring 2017

---

## SERVICE

---

### External

- LogiPharma Conference 2019: Panelist, “Tapping into Top talent to drive the Supply Chain of the Future.” Philadelphia *Sept 2019*
- South Carolina CSCMP Round Table: *Aug 2017- Aug 2019*
  - Vice President Young Professionals
  - Organizer/Moderator of panel discussion “Successful strategies for growing supply chain talent.” *Oct 2018*

### College of Charleston

- Panel moderator, “Leadership in Sustainability” 3<sup>rd</sup> German American Business Summit *Feb 2018*
- Library Committee, College of Charleston *Aug 2018 – Aug 2019*
- AOL Continuous Improvement Committee, School of Business *Aug 2018 – Aug 2019*
- Student Development Committee, School of Business *Aug 2017 – Aug 2018*

### Walton College of Business

- Doctoral Student representative at Graduate Dean’s Student Advisory board, *2016 – 2017*
- Panel member for discussion on “Navigating the Doctoral Program” *October 2016*
- Student mentor for MBA SEC 2014 case competition

### Professional affiliations

- Council of Supply Chain Management Professionals
- INFORMS
- Decision Sciences Institute
- Production and Operations Management Society

### Conference facilitation

- CSCMP 2018 – Reviewer and session chair
- Facilitator at the AACSB Curriculum Development for Supply Chain Seminar, *Fayetteville, AR, 2016*
- Facilitator for the Supply Chain Management Research Center Spring Board Symposium, *Fayetteville, AR, 2015*
- Facilitator for the J.B. Hunt University, *Fayetteville, AR, 2015*
- Facilitator for the Annual Supply Chain Management Research Center Graduate Case Competition, *Fayetteville, AR, 2014-2015*

### Ad-Hoc reviewer

- Journal of Operations Management
- Journal of Supply Chain Management
- Journal of Business Logistics
- Decision Sciences
- Air Transport Research Society

---

## HONORS AND AWARDS

---

- 2017 Harold E. Fearon Best Paper Award in the Journal of Supply Chain Management presented at AOM, Chicago, June 2018.
- E. Grosvenor Plowman Award – CSCMP ARS conference best paper, Atlanta, 2017.
- First place, “3 Minute Thesis Competition” for the Walton College of Business, Arkansas, 2015.
- Recipient of the Doctoral Academy Fellowship, *University of Arkansas*, 2013-present.
- Second place, “First annual SEC case competition,” *Missouri*, 2013.
- First place, Team leader “Nielsen Case Competition,” *Arkansas*, 2013.
- 2013 Student representative for incoming MBA students, *Arkansas*, 2013.
- MBA Walton College Ambassador, *Arkansas*, 2012-2013.
- First place, “MBA Internship Presentation Competition,” *Arkansas*, 2012.

---

## INDUSTRY EXPERIENCE

---

**Executive Ship Management** *2010-2011*  
Second Officer

**Tanker Pacific Management PTE Singapore** *2001-2010*  
Second Officer/Third Officer/Cadet

- Extensive experience in shipping oil and related products.
- Ten years of extremely rich experiences gained from working in high pressure situations demanding quick and accurate decisions, posing risk to life and environment and working with people from diverse cultures and countries.
- Planned optimal route in terms of time to destination port, factoring in constraints like weather, traffic, piracy on high seas and the transportation risks involved with oil; scrutinized route for possibilities of revisions as initial set of constraints changed.
- Responsible for navigational and life-saving equipment inventory management on board: made decisions on inventory to be held/procured considering holding costs and shelf life while ensuring that the vessel is seaworthy at all times.

**Mr. Price** South Africa  
Supply Chain Intern *June 2012- Aug 2012*

- Traced 13 key suppliers and presented a cost-benefit analysis on insourcing key distribution activities.
- Presented an appraisal report of the local distribution center, summarized ways to improve worker efficiency.