

PATRICK J. ZORO

3501 COUNTRY CLUB RD, ALLENTOWN PA 18103
484-560-1237 patrickzoro@yahoo.com

EDUCATION AND CERTIFICATION

DBA in Finance Candidate (3.5 GPA)
FINRA Licenses: Series 24, 7 and 63 (2004)
MBA - Finance: St John's University 3.4 GPA (1996)
Formal Credit Training Program: Chemical Banking Corp. (1995)
BS – Finance: College of Staten Island 3.0 GPA (1991)

ACADEMIC POSITIONS

LEHIGH UNIVERSITY / Bethlehem, PA

MSAF Program Manager and Professor of Practice

AUG 2018 - PRESENT

- . Develop and organizing a variety of creative programs focused on recruitment
- . Promote the program to internal and external constituencies.
- . Organize on-campus events such as Open Houses, Portfolio Days, New Student Evenings, and monthly on-campus events,
- . Initiate programs based on recruitment strategies, programmatic decisions, arrangements for logistics, and contacts with speakers
- . Develop a strategic system for cultivating alumni participation in recruitment events and other initiatives
- . Coordinate activities with other staff members from the graduate office within the College of Business and Economics
- . Measure the effectiveness of events through analysis of data pertaining to the outcome of the events
- . Placement Responsibilities — help graduates of the MSAF Program gain access to meaningful jobs which will utilize their skills within the domestic/global marketplace

ALVERNIA UNIVERSITY / READING, PA

ADJUNCT PROFESSOR

AUG 2017 - AUG 2018

Risk Management & Insurance (undergraduate) – Online / In-Class
Financial Services (undergraduate) - Online / In-Class

UNIVERSITY OF SCRANTON / SCRANTON, PA

ADJUNCT PROFESSOR

AUG 2017 - AUG 2018

Fundamentals of Financial Management (MBA) - Online

DESALES UNIVERSITY / ALLENTOWN, PA

ADJUNCT PROFESSOR

Nov 2016 - Aug 2018

Personal Finance (undergraduate) - Online / In-Class
Investments and Portfolio Management (undergraduate) - Online
Financial Markets and Institutions (undergraduate) - Online

PATRICK J. ZORO

3501 COUNTRY CLUB RD, ALLENTOWN PA 18103
484-560-1237 patrickzoro@yahoo.com

CEDAR CREST COLLEGE / ALLENTOWN, PA

ADJUNCT PROFESSOR

Nov 2016 - Aug 2018

Corporate Finance (MBA) - In-Class
Managerial Accounting (MBA) – in-Class
Principle of Finance
Accounting 101

NEW YORK INSTITUTE OF FINANCE / NYC

PART-TIME FINANCE INSTRUCTOR

FALL 2000 & SPRING 2002

Security and Valuation Analysis - In-Class

PENNSSTATE UNIVERSITY / ALLENTOWN, PA

ADJUNCT PROFESSOR

FALL 2000

Investment Valuation (Graduate) - In-Class

LEBANON VALLEY COLLEGE / LEBANON, PA

ADJUNCT PROFESSOR

SPRING 1997

- Financial Policy (Graduate) - In-Class

PRESENTATIONS AT CONFERENCES

- “Credit Insurance Industry Developments” Presented at the November 2015 Annual International Association of Credit Portfolio Managers (IACPM) in Toronto Canada
- “Impact of Volcker Rule” moderator roundtable discussion at the November 2015 Annual International Association of Credit Portfolio Managers in Toronto Canada
- “Managing Loan Portfolios” panel moderator at the November 2014 IACPM in Washington DC
- “Forecast and Valuation Modeling” Instructed financial professionals at Chemical Bank – Mexico, Madrid

Financial Podcast ACTIVITIES

- Central Bank and Market Risk with Managing Principal at Hedge Fund (Sep 2017)
- The 2008 Financial Crisis with former head of securitization in London at BNP Paribas (July 2017)
- Credit Portfolio Management with deputy head of the IACPM (May 2017)
- Credit Insurance with Managing Director at Large Insurance broker (May 2017)

Corporate Background

BNP PARIBAS / NYC Managing Director

01/13 – 05/16

. Develop strategies, policies, and procedures to manage credit migration (CDS, Loan Sales), investments

PATRICK J. ZORO

3501 COUNTRY CLUB RD, ALLENTOWN PA 18103

484-560-1237 patrickzoro@yahoo.com

. Created innovative solutions to de-risk the portfolio and achieve efficient management of the capital.

DIRECTOR

12/11 – 01/13

. Oversaw all aspects of trade compliance (MNPI, due diligence) for CDS and loans.

02/07 To 12/11

. Managed credit risk mitigation program during periods of heavy volatility and risk.

VICE PRESIDENT

03/00 – 02/07

. Responsible for ramping up \$900 MM portfolio of BBB CDS investments.

ASSISTANT VICE PRESIDENT

11/98 – 03/00

. Involved in all aspects of financing High Yield transactions

BANK OF TOKYO-MITSUBISHI / NYC

Avp

10/95 – 10/98

. Participated in LBO financing with sales between \$100 MM and \$3 billion.

CHEMICAL BANK / NYC Analyst

10/92 – 10/95

. Managed financial analysis system. Originated a seminar on corporate valuation in Mexico and Spain.

CONSULTANT / NYC

10/91 - 10/92

LOAN PRICING CORP / NYC Financial Writer

10/90 - 10/91

. Wrote weekly articles pertaining to the bank loan market and responsible for mgt. of SQL database

Podcast: <https://itunes.apple.com/us/podcast/the-university-club/id1216248445?mt=2>

Website: <https://theuniversityclubpodcast.com/>

Tweeter: <https://twitter.com/zoropj>