

CSCRL SPRING SYMPOSIUM

DOING MORE WITH LESS

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ABSTRACT

DON'T FORGET THE STEPS: SCALING THE SUPPLY CHAIN

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YANCEY'S FANCY

As the competitive environment becomes more complex, it now, more than ever, becomes important to take a step back to the basics. For the past two years, the team has made an effort to backstep Yancey's Fancy and follow through with some integral pieces that were skipped while scaling the business.

In this session, we will explore techniques, using your financials, for mapping out missing pieces of your supply chain backbone. Using the story this creates, we will examine the results of systematically filling in the missing fundamentals and illustrate how it can allow a firm to scale more rapidly in today's economy. Included in the discussion will be ways to reduce reliance on human capital, considerations to the collection and use of data, low tech changes that can have a high ROI, and elements you may have overlooked when scaling your business.

Some of the most impactful increases in profitability for a firm can be realized through improvements in operations. Take the steps your firm needs to be successful.

