



MBA Advisory Council



Phil Fusacchia
President,
American Wire Works

Phil Fusacchia is an entrepreneur who has accumulated 20 years of diverse experience in driving business growth and fostering innovation. Presently, he serves as the President and owner of American Wire Works, a respected 80-year-old industrial wire supplier catering to a variety of markets, including the military and aerospace sectors. Phil is proud of having contributed to generating over \$1 billion in revenue across different sectors, a testament to the collaborative efforts of the teams he has worked with. His journey began with a small store front business during his undergraduate years, an experience that instilled in him a strong entrepreneurial spirit. Throughout his career, he has held leadership positions at General Electric and Carpenter Technology, where he played a significant role in leading teams and initiatives that contributed to the companies' growth and success.

Phil recognizes the importance of continuous learning and staying attuned to market trends, which has enabled him to identify valuable opportunities and translate them into successful business endeavors. With his understanding of various sectors such as Energy, Water, Metals, and General Industrial, he strives to contribute positively to the industry by leveraging his insights and experiences. Recognized as a trusted advisor, Phil values building strong relationships with clients, equity partners, and management teams, fostering a collaborative environment for collective achievements. He holds an MBA from Lehigh University - College of Business, which complements his educational background in Mechanical Engineering from the same institution.

EDUCATION:
Lehigh University
'06 MBA



LEHIGH
UNIVERSITY

College of
Business