

ADVISORY COUNCIL MEMBER

Center for Supply Chain Research at Lehigh

SCOTT TRIPP
Subject Matter Specialist

Grant Thornton



Scott Tripp is a seasoned professional with more than 17 years of finance, technology, and operations experience. He has successfully led multiple business transformations and strategic initiatives for multi-national and private companies. Scott works with organizations to drive business strategy and provide financial analysis and operational assessments to derive insights for corporate decision making around efficiency and effectiveness to realize meaningful changes. Scott advises clients in defining transformational strategies and an execution plan for the realization of the client's desired benefits. He has a strong technology background and, in prior years, served as a functional consultant for large scale technology implementations.

Scott has served several Fortune 100 clients in achieving their business transformation goals. Within these transformations, he has cared for a broad spectrum of topics such as, but not limited to: business process re-engineering and automation (e.g., RPA, OCR), reporting enhancement, technology enablement, and organizational restructuring. Scott has served as the subject matter professional and lead across several functional areas including sales & operations planning, production planning, and accounting & finance, etc. Through these efforts he's helped clients to realize tangible results such as:

- Developed a target operating model with a five-year roadmap for project annualized savings of \$28 MM – \$47 MM
- Led a team in financial analysis leading to an initiative for improving EBITDA by \$19 MM over five years
- Conducted financial analysis resulting in identified revenue misses that contributed to the total recovery of \$2.8 MM within four months of the assessment
- Developed a detailed plan for AR in achieving \$216 MM - \$392 MM in working capital improvements spanning all BU's globally as part of a total \$1.5 BN – 0.9 BN across AP, AR, & Inventory
- Developed blueprint designs to support production planning and warehouse management processes inclusive of vendor and subcontracting relationships that involve consignment, dropship, and value add services.

Scott has worked on various client engagements from mid-market to large multi-national companies ranging in complexity. Prior to his current role at Grant Thornton, he was with KPMG and IBM.



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