

# MARTINDALE CENTER

FOR THE STUDY OF PRIVATE ENTERPRISE



**Mark S. Kaufmann '53**  
**Member of the Martindale Center Advisory Committee**  
**Retired Chairman, Kaufmann and Partners LLC**

Mark S. Kaufmann '53 is a member of the Martindale Advisory Committee and is the Retired Chairman of Kaufmann and Partners LLC, a consultancy specializing in the use of Joint Ventures, Alliances and Partnerships for growth. He advised on strategy, governance, risk management, E-Commerce (Both B2B and B2C) as well as strategic acquisitions, divestitures, outsourcing and appropriate sources of capital and financing.

He served as the Director of Corporate Development and Senior Vice President of The Chase Manhattan Corporation and its principal subsidiary, The Chase Manhattan Bank, N.A. from 1973 to 1996. Mr. Kaufmann managed the Corporate Development function, which contained three distinct practices: Internal Consulting, Corporate M & A and Business Development.

Before joining Chase, Mr. Kaufmann spent nine years with Milberg Factors, Inc., a commercial financial services company and as a Member of the Board of Factors Chain International. He also served in Korea as a First Lieutenant in the U.S. Air Force from 1953-1955. He is a member of the 2007 NSS class at the Army Way College.

Throughout his career, Mr. Kauffman served on numerous boards and councils. Most notably, he is the recipient of the 1973 Human Relations Award from the Anti-Defamation League, the 1987 Human Relations Award from the American Jewish Committee, and the 1992 Lower Manhattan Council's Man of the Year Award.

A native New Yorker, Mr. Kaufman is a 1953 cum laude graduate of Lehigh University with a B.S. degree in business administration with a major in marketing. At Lehigh, he was elected to honorary societies Omicron Delta Kappa, Pi Gamma Mu, and Beta Gamma Sigma. He was President of the Hillel Society,

and the Interfaith Council. His social fraternity was Pi Lambda Phi. Mr. Kaufmann was also a member of the Board of Advisors of the College of Business.

He is married to the Artist Carle Richard Kaufmann.