

# HIGH IMPACT//SHORT DURATION

## EXECUTIVE & PROFESSIONAL EDUCATION PROGRAMS

### Virtual Leadership: Essential Skills for Leading a Hybrid and Remote Workforce, Now and Post-COVID

📅 April 20, May 4 ⌚ 1:00PM– 3:00PM ET 💰 \$ 495 👤 Sacha Connor

The hybrid workforce will be with us for the foreseeable future. Learn techniques and practices to enable your hybrid team to function effectively, while maintaining motivation and cohesion.

### Essentials of Negotiation: Optimizing Outcomes and Maximizing Value

📅 April 26, 28 & 30 ⌚ 12:30PM–2:30PM ET 💰 \$ 695 👤 Liuba Belkin

Being comfortable with negotiation is essential, regardless of your role, function or level. This program provides hands on experience and direct feedback to enable you to achieve positive outcomes in your negotiations.

### Creating the Environment for Courageous Inclusion

📅 May 5, 12, 19, & 26, June 2 & 9 ⌚ 1:00PM–4:00PM ET 💰 \$ 1195 👤 Donald Outing

This program serves as a primer for those who have not yet come to grips with issues of diversity and inclusion. It is appropriate for anyone who recruits, hires or manages others.

### Creating and Executing Strategy: The Business Model Canvas

📅 May 17 ⌚ 10:00AM–5:00PM ET 💰 \$ 995 👤 Josh Ehrig  
Jamie Flinchbaugh

Whether you are a CEO or a solopreneur, or work in a massive organization or a tiny startup, then strategic thinking is likely an important capability. Discover a simpler, more applicable, and graphical way to develop and convey you or your team's strategic thinking.

### Supply Chain Management: Continuous Improvement for Manufacturing and Service Industries

📅 May 25, 27, June 1, 3, 8 & 10 ⌚ 12:30PM–2:30PM ET 💰 \$ 995 👤 Phil Coles

Learn how to apply the Kaizen principles to motivate your employees while acquiring the tools for identifying and addressing waste and inefficiencies in your current processes.

### Connected Leadership: Creating an Engaged Team

📅 July 13, 14, 15 ⌚ 12:30PM–2:30PM ET 💰 \$ 695 👤 Michelle Tillis  
Lederman

This program is an excellent choice for aspiring leaders. Build stronger relationships that increase your value, influence, and impact. This program will develop increased clarity on your leadership brand and gain greater confidence to engage your team and expand your influence throughout the organization.