

## CSCRL FALL FORUM

The Road Ahead: Technology, Techniques and Tactics

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### **KEN HOEXTER**

Managing Director;  
Senior Airfreight &  
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Ken has served as BofA Merrill Lynch's senior Airfreight & Surface Transportation and Shipping (Marine) analyst since January 2002. He has been in equity research for 26 years, covering telecom stocks for eight years before switching to Transportation.

Ken has been ranked by Institutional Investor Magazine as an All-Star Analyst 19 times, becoming one of the few analysts to be named in three different sectors in its research poll, with a double ranking in the current (2018) survey in Airfreight & Surface Transportation and Marine Shipping. He has been ranked 13x in Transportation and 3x in Shipping (Marine), prior to which he had been ranked for 3 consecutive years in Telecom Services/CLECs.

Before joining Merrill Lynch, Ken worked at Goldman Sachs and Lehman Brothers, also in equity research. He graduated with a B.S. in both Finance and Marketing from Lehigh University with a minor in Government. He recently served on the Board of Directors of the National Multiple Sclerosis Society, Metro NJ Chapter and is on the Executive Board of the Lehigh University Wall Street Council.

