

ADVISORY BOARD MEMBER

Center for Supply Chain Research at Lehigh

STEVEN SCALA
Executive Vice President
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Steven Scala is Executive Vice President Corporate Development for DiCentral a leading global supplier of supply chain collaborative and integration solutions. Steve started his career at IBM (NYSE:IBM) where he spent 15 years performing individual contributor and management rolls in engineering, sales and marketing. He then went to work for General Electric (NYSE:GE) where he spent 5 years in leadership assignments at one of the companies 12 business divisions. During his tenure at General Electric, he spun off the division to Francisco Partners a California based private equity group. This divisional spin off would become a stand-alone business known in the market as GXS. At the time GXS was the largest global supplier of supply chain collaborative and integration solutions.

During Steve's twelve year career at GXS he was responsible for corporate M&A. During his tenure he led numerous complex acquisitions totaling over \$400M in capital, which consolidated a highly fragmented industry. This transaction activity included working with bankers, lawyers, accountants and outside approval agencies such as the US Justice Department, the UK Office of Fair Trade and the UK Competition Commission. Steve also participated in the company's capital restructuring of two public debt offerings of \$105M and \$785M in 2002 and 2010 respectively. In 2014, Steve led the sale of GXS to OpenText (NASDAQ:OTEX) for \$1.2B. After the sale of GXS in 2014, Steve moved to DiCentral where he currently works today.

Steve graduated with an undergraduate degree in Management Information Systems from Southern New Hampshire University where he played NCAA Lacrosse and was senior year captain. He later obtained a graduate degree in Management Science from the University of South Florida. He resides in Houston, Texas with his wife.

